

# Case Study: EyeCare Partners

## The Problem

EyeCare Partners, a healthcare partner for Optometrists and Ophthalmologists, needed to develop an innovative data layer which provides the central billing and financial teams the information they need, while allowing doctors to continue using their own EMR software to serve patients. To accommodate a high pace of growth and acquisition, this solution needed to be standardized across multiple EMR platforms.

## The Solution

Utilizing AWS EC2, S3, RDS, SES, and Aurora, Keystone helped EyeCare Partners to standardize their Ophthalmology practices across multiple EMR platforms. Keystone created and effectively executed a “practice acquisition template” that is immediately implemented upon a practice acquisition, allowing them to move effectively and efficiently onboard a new practice. This template included the following action items:

- Email Migration
- EMR Data Conversion
- Equipment Interfacing
- Legacy Data Hosting
- Enterprise Cloud Hosting
- Business Intelligence Architecture for all Practice Data

## Impact

As a result of their partnership with Keystone, EyeCare Partners now has a Business Intelligence Architecture that allows them to onboard an acquired practice in less than 100 days and pull any level of detailed information regarding each of their practices on a single platform.

“

Working with Keystone has been a great experience. They have been very helpful and attentive to my needs. I have worked with all levels of the team. Great group of people to work with.

”

**Tina Juenger**

Sr. Business Analyst, EyeCare Partners



## Keystone and AWS

Keystone Technologies is an AWS Advanced Tier Consulting Partner in the AWS Partner Network (APN), the global partner program for technology and consulting businesses who leverage Amazon Web Services to build solutions and services for customers. More than 90% of Fortune 100 companies and the majority of Fortune 500 companies utilize APN Partner solutions and services.

With AWS, one of the world's largest, most secure, and most trusted public cloud platforms in the world, Keystone provides solutions that include strategic consulting, data conversion services, HIPAA-compliant cloud services, EMR hosting, and more.



### Sources:

<https://partners.amazonaws.com/partners/001E000001d9x5BIAQ/Keystone%20Technologies>

<https://kestonetechnologies.com/testimonials/>



## About Keystone Technologies

Keystone Technologies is a healthcare company that believes technology provides the largest opportunity to improve patient care. We exist to ensure that healthcare providers have the information they need to provide the highest quality of care to their patients. By combining Keystone's EMR hosting, EMR data conversions, Legacy Data Archival, and Healthcare Data Extractions Solutions, we offer a 360° approach to delivering healthcare data to hospitals and medical groups across any technology platform. To see how we can help you modernize your healthcare practice, get in touch today and schedule a free consultation with one of our experts.

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